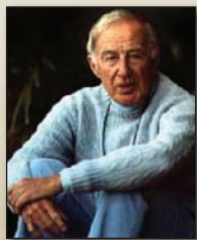


Determined to Succeed

In order to be successful, you need to understand what it is that you want in life and then attack it with all of your heart, soul and mind. You must set realistic goals and be prepared to sacrifice what is necessary in time, effort and money in order to achieve those goals. Examine the venture and evaluate the potential for success, crisis or lasting turmoil, and be prepared for whatever the fates will bring. Choice not circumstances determines success. Know who you are, and determine what your assets and liabilities are. Build upon your strengths in order to overcome your weaknesses. Understand that there will be problems and setbacks. When trouble comes be prepared to solve your problems and work to resolve your situation with firm determination. Think positively and seek proactive results no matter what the obstacles might be.



“Success means having the courage, the determination, and the will to become the person you believe you were meant to be.”
George Sheehan

The cost of success is firm resolution, dedication to the job at hand, and the determination that you will win no matter the outcome. You have to apply the best of yourself to the challenge. Everyone must choose the path that they will walk. Failure is taking the path that everyone else does; success is making your own path. Success is determined by how resolute you are to succeed. Everyone experiences tough times. It is a measure of your determination and dedication, how you deal with them and finally come through them. You will always be challenged in life to see if you're truly ready for ultimate victory. It is critical to have determination in order to capture the objective, and fulfill your eventual purpose.

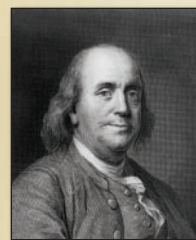
The secret to success is to form superior habits. It will make all the difference in being successful, or failing. Be willing to put the same indomitable spirit into making your dreams come true as you would in facing a life or death situation. Do not wallow in your pity and blame others for your failures. No one wants to listen to a chronic complainer. Live as if you were to die tomorrow.

“It is only through labor and painful effort, by grim energy and resolute courage, that we move on to better things.”

Theodore Roosevelt



The entrepreneur works a one hundred hour week, in order to not have to work forty hours for someone else. We enjoy the fruits of our labor. We want to win at all costs. We have our life to live, and it is our choice to accept the risks of being an entrepreneur. It is not glory that we seek. When the company prospers and we see the final product, and our clients are ecstatic with a job well done, that is what we live for. The freedom to make our decisions right or wrong is the freedom that our country gives us. But there are times when it is not an easy road, when the accounts receivables grows beyond our control, when the government continues to burden us with excessive intrusion and taxes, when the gas prices go through the roof, and we still have to make payroll and persevere. At this point, it is determination and faith that help us to survive and then thrive. The strong will endure, the diligent will flourish, those of faith will see miracles, and those who are determined will triumph over all obstacles.



“The secret of success is constancy to purpose.”
Benjamin Franklin