



Kastner Construction

William Kastner, Owner

Success Magazine: William, how did you get started in the construction industry?

William Kastner: I started out by helping a friend and it eventually turned into a full-time career.

SM: How long have you been in this line of work?

WK: I started doing construction about thirty years ago. It has been my life-long occupation.

SM: What has been your prime area of expertise?

WK: My focus in the past was on restoring older houses. I find this work most rewarding.

SM: You recently began to concentrate your efforts on the gutter business. Why?

WK: After three decades in the business, I decided I was no longer interested in continuing with the construction aspect. Gutters are much quicker projects—you are in and out in one day.

SM: What is your plan for the upcoming year?

WK: We are focusing on expanding our coverage area. We would also like to get into development.

SM: When did your sons enter the business?

WK: My sons chose to follow in my footsteps by joining the business three years ago. Since that time, they have taken over all of the installation.

SM: What is the plan for the future of your business?

WK: My sons have come on board with the intentions of taking over the family business when I retire. By learning all the ropes now, they will be well prepared to uphold the Kastner Construction reputation.

SM: What geographic areas do you currently service?

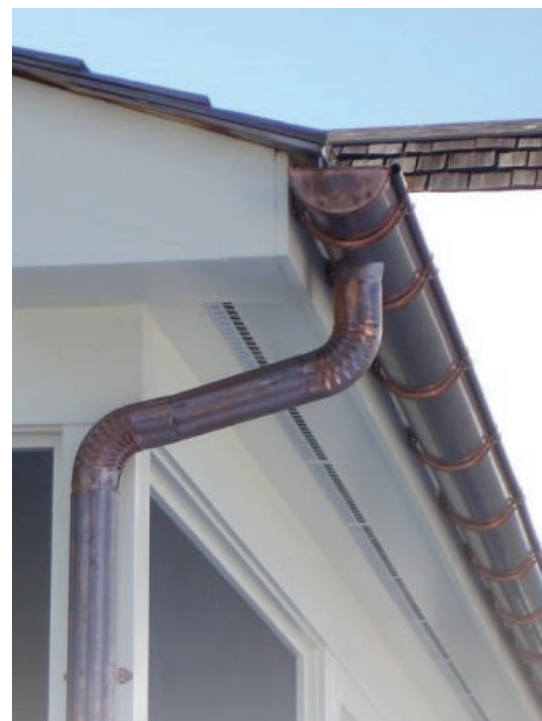
WK: We have worked in Columbia, Dutchess and Rensselaer Counties, and are looking to expand anywhere and everywhere we can.

SM: What sets you apart from other construction companies in the region?

WK: Our work says it all—it speaks for itself. We have always provided our clients with a quality product at a low cost, and we continue to do so.

SM: What is your most successful project to date?

WK: We truly feel that as long as our homeowners are happy, we have succeeded. There are no unsuccessful projects for us. We strive to deliver the best service to our clients on every project no matter how big or how small.



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