



Albany Edit & Video Transfer

Marc Levy - Owner

Success Magazine: Marc, what services are offered at Albany Edit & Video Transfer? Which formats do you support?

Marc Levy: We offer video transfer, duplication, and conversion services to both consumers and professionals. We can convert nearly every consumer and professional video format including Blu-Ray, 8mm films, DVD, Beta, DV Tape, VHS, SD-Cards, Consumer Camcorder Tapes, 3/4" and many others. We also convert audio tapes and records to CD-Audio or MP3's.

SM: What gift ideas does Albany Edit & Video Transfer offer and why should a potential customer choose your services?

ML: Precious memories make a great gift. We can make photo to video montages with your favorite pictures and music. Other great gifts include putting your wedding videotape on DVD or just backing up all of

your camcorder tapes to DVD. It saves space as well as preserves your precious family memories. All of the services we provide are done on premises, that way there is no worry about your memories getting lost in transit.

SM: You also make college resumes from game footage? How does this work and why is this a great option?

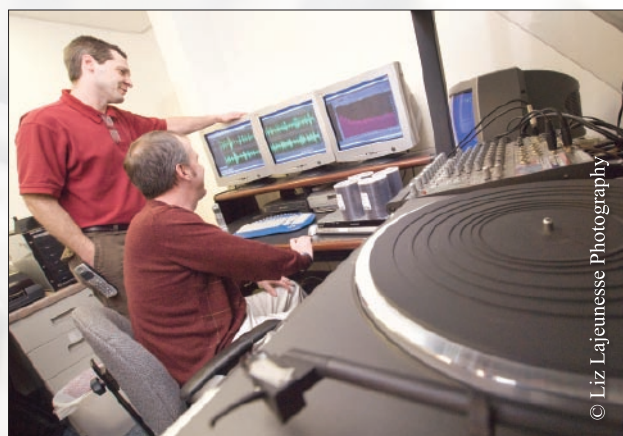
ML: College sports video resumes and even video resumes for theater and the arts are a valuable asset for applying students. Simply bring us your materials and a list of the scenes you want with all of your edit decisions and we'll bring your production to life. We can supply your video back on DVD or as web video to post to your favorite video sharing site.

SM: How many years have you been in business? How have you adapted your business model to the changing technology?

ML: This year we celebrate our ten-year anniversary and we've seen a definite shift in the technology from the day we started. Our business model's foundation is to change as the technology changes. As new video formats rise and fall we will provide the services necessary to bridge the gap to the next format. For Albany Edit & Video Transfer, change is a good thing.

SM: What can a customer expect from their experience doing business with Albany Edit & Video Transfer?

ML: Albany Edit & Video Transfer offers fast, professional services. We stand by every job that comes through our doors and treat your materials with the respect and careful handling they deserve. These are your precious memories and we treat them like they were our own.



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