



CYC Realty Management

Jon Bower - Owner

Success Magazine: You have been with CYC Realty Management for twenty-nine years. How did you come to purchase the business?

Jon Bower: The owner became ill, and it seemed like a natural progression for me to purchase the business.

SM: What was your goal in owning CYC Realty Management? Have any major changes taken place over the past five years of your ownership?

JB: My goal has been to expand the service area and increase the number of properties we manage.

SM: CYC Realty Management is a full-service real estate company. What types of properties do you specialize in?

JB: Our specialty areas include townhomes, condominiums, apartments, parking lots, vacation rentals, and commercial buildings. Plus, we also sell properties.

SM: What property management services do you offer?

JB: We are a full-service property management company. This entails collecting fees and paying bills, obtaining estimates for any repairs, and overseeing the day-to-day operations.

SM: What sets CYC Realty Management apart from other property management companies in the area?

JB: We work hand in hand with all boards and owners to maximize the property's potential.

SM: What are your customer service philosophies, and how have these contributed to the overall success of CYC over the past two-plus decades?

JB: Our customer service philosophies are simple—listen to the customer and find the root of their problem.

SM: What is on the horizon for CYC Realty Management over the next few years with GlobalFoundries coming into our area?

JB: We hope that the influx of people coming into the area will increase our business.

CYC Realty Management
management • commercial • sales & leasing • consulting

15 Old Loudon Road, Latham, NY 12110
 Telephone (518) 785-9461 | Fax (518) 785-6666 | www.cycrealty.com