



G.A. BOVE & SONS INC.

John V. Bove

Success Magazine: How will your business be affected by the advent of Global Foundries in this region?

John Bove: We think it will absolutely affect us in a positive way—on the commercial and industrial side certainly, but even more so, on the residential end. We would like to be there to take care of new residents in our very friendly and professional way.

SM: What is your five-year plan for G.A. Bove, and how do you plan to implement it?

JB: Our plan is to continue to grow in the Glens Falls—Lake George Region. We have expanded our infrastructure by adding distribution points either through acquisitions or partnerships, and plan to continue doing so.

SM: Why is G.A. Bove & Sons an industry leader?

JB: Well, thank you! I don't know if we are an industry leader or not. What we are is fair in pricing and we provide excellent customer service. Things happen and mistakes are made, but we handle them as quickly and easily as we can from the customer side.

SM: What are the founding principles of your company and how do you ensure they stay intact on a daily basis?

JB: We offer our products at a fair price and we are accountable to the customer. This is how my grandfather started out, my dad and uncle kept it going, and today my cousin Frank and I adhere to the same belief.

SM: What is your hope for the future of our region?

JB: My hope for the future of our region is that we have controlled growth with solid foundations. I am excited with the outlook. This is such a beautiful region with so much to offer. It will be great to see our children have opportunities here, so they don't need to go elsewhere to succeed.

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