

Clifton Park Comfort Suites

Frank Carnevale - Vice President

Success Magazine: Clifton Park Comfort Suites is family owned and operated. When did you take over the business?

Frank Carnevale: I have been involved with the business from its inception. I led Comfort Suites through the design, planning, everything, right up to now.

SM: What have you learned from your grandparents and how do you apply those principles to your daily work?

FC: My grandparents were hardworking people who believed in providing outstanding service with attention to detail and a personal touch. They felt they were providing a home for their guests, not just renting out a room. I believe that as well. The hotel is our guests' home away from home. The staff and I are always ready to provide whatever we can to make our guests' stay more comfortable.

SM: What amenities does Clifton Park Comfort Suites offer over basic hotels?

FC: Comfort Suites is an all suites property—the only all suites property in Clifton Park. All our suites have living areas, sofa sleepers, 32" HD LCD televisions, refrigerators, microwaves, and coffeemakers. Some of our suites are equipped with oversized whirlpool bathtubs. We also offer two room efficiency suites with full kitchens, ideal for the family or long-term guest. In addition, we have a full meeting and event facility, capable of hosting business meetings and social functions for up to two hundred people. Of course we provide what travelers have come to expect like a hot buffet breakfast, newspaper, swimming pool, and fitness center. We exceed travelers' expectations with our spacious suites, furnishings, and features within.

SM: How do you go above and beyond to ensure families and executives have a positive and comfortable experience at your hotel?

FC: We believe in anticipating our guests' needs and being proactive, good communication within the staff and management, and consistent follow

through. We want our guests to feel comfortable and at home. We want them to return, not just for the furnishings and amenities, but because of the people who work here—a smiling, friendly staff working to ensure that our guests receive top quality service and accommodations. Our guests are valued and appreciated.

SM: What would you like prospective guests to know about Clifton Park Comfort Suites?

FC: I would like prospective guests to know that the Comfort Suites in Clifton Park is more than what they expect. When building this property, I chose to undergo additional expense and effort to provide more than the existing properties in our area do. Guests receive the most value for their money when staying in our suites. We are a limited service property, with an upscale feel. We set ourselves apart not only with what we have, but by how we treat our guests once they are here.



Frank and Dawn Carnevale



Every room is a suite with...
32" HD LCD, microwave, refrigerator, coffee maker, & seating area with pull out sofa sleeper.

- Private whirlpool baths available in some suites**
- Two Room Efficiency Suites featuring full kitchens available**
- Complimentary Hot Buffet Breakfast**
- Complimentary wireless internet throughout the property**
- Indoor Pool**
- Fitness Center**
- 100% Non Smoking Property**

Comfort Suites • 7 Northside Drive • Clifton Park, NY 12065 • 518.373.2255