

# Building a Reputation

## The McCormick Group

### President - James McCormick

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[www.McCormickgroupservices.com](http://www.McCormickgroupservices.com)



a company from the ground up. He did the same back in 1975.

**SM: How many years experience did you have prior to starting The McCormick Group?**

JM: I began working at age fifteen. My first job was at a Midas muffler shop working as a laborer.

**SM: What sets you apart from your competition?**

pride from our Dix Avenue business center. We transformed a fifty-year-old car dealership into a fully leased office and retail complex. It's a great feeling to help the local community by working to bring business into the area while improving the local landscape.

**SM: What is the biggest challenge you have faced on the job?**

JM: Control is always a challenge. The general contractor, by nature, is in charge of everything and therefore we must take responsibility for not only our actions, but our subcontractors' as well.

**SM: How do you ensure you live a balanced and healthy life?**

JM: With four girls under the age of ten, is there such a thing? Seriously, my family is a huge asset, especially my wife Danielle. She does a great job with the kids and allows me to focus on the business when needed. Even when we are on vacation!

**SM: What one word describes your business best?**

JM: Alliance. I like to think of my career as a two-way -street remembering to always be fair to the owners, subcontractors, and our employees.

**Success Magazine: When was The McCormick Group founded?**

James McCormick: We began on January 1, 2004.

**SM: When did you become interested in the construction industry?**

JM: My family has always been involved in the construction industry—I guess it's in our blood.

**SM: In what ways have you followed in your father's footsteps?**

JM: I have emulated my father by starting

JM: I would say promptness is what defines us in the industry. No matter what the situation, we always respond and react effectively and efficiently.

**SM: Who are some of your previous clients?**

JM: Our client list includes Hudson Headwaters Health Network, Miller Mechanical, Glens Falls Schools, Security Supply, and Stewarts Shops.

**SM: What project are you most proud of to date and why?**

JM: I would have to say I got the most

