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Classic Interiors

Lynn Ricci, WFCP, IDS & Kevin McCauliffe - Owners
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Success Magazine: Lynn, how many years of design experience do you have?

Lynn Ricci: I have over twenty-three years of experience in residential design.

SM: Classic Interiors has evolved since its inception in 1981. In what ways has the company changed?

Lynn: In 1981, Classic Interiors was a small family business specializing in upholstery. At the request of our clients we expanded our services to include: custom window treatments and furniture, Hunter Douglas blinds, and interior design.

SM: What three values are at the core of your business, and how do you strive to uphold these principles daily?

Lynn: Our values are simple. We accomplish what we promise to do. We have an unwavering dedication to open communication, superior customer service, and quality craftsmanship. We produce a high quality product knowing our clients will be happy for years to come.

SM: Are the majority of your projects residential or commercial?

Lynn: Most of our design projects are residential but we provide furniture re-upholstery and window coverings for many medical offices and businesses in the area. We have the ability to build furniture to any specification. You'll find many of our custom booths in area restaurants. We also work directly with several area commercial interior designers.

SM: Why are you passionate about interior design, and how does this translate into your every day work?

Lynn: It is rewarding to know that my work can improve the psychological and/or physiological wellbeing of my clients by designing and decorating their home. We all lead much more stressful lives today and it is so important to come home to a space where you can relax and rejuvenate. I love the challenge of a new project—interviewing the client, assessing their needs, researching new products, and providing a solution. The field of design allows me to be an artist, business professional, and problem solver all in one day. And I get to shop—what's not to love about that.

SM: Kevin, you handle the upholstery and furniture making aspect of this business. How did you become interested in this line of work?

Kevin McCauliffe: My mother started the business in her home; I was interested in learning the business and found I really enjoyed working with her and her clients.

SM: Why is custom-made furniture a great option for homeowners?

Kevin: With Classic Interiors custom-made furniture, you possess the freedom to create the chair, loveseat, sofa, or sectional that you desire. This is perfect for the homeowner who knows what they want, but cannot find that exact piece. We can help you choose the style of frame and fabric to match the furniture you envision. From frame style and fabric, your piece will be one-of-a-kind, created with our superior quality of craftsmanship. We control every aspect of construction so the quality and consistency of our furniture is exceptional.

SM: How many fabric options are available for re-upholstery?

Kevin: We have the largest fabric showroom in the Capital District with about 40,000 choices.

SM: Why is Classic Interiors unique in the industry?

Kevin: We are unique for many reasons. With Classic Interiors you work directly with the workroom as well as the designer. We invite people to tour the workroom, which allows them to select a style and fabric to fit their budget. It is all made right here in our Clifton Park location.

SM: What can a client expect from their experience with Classic Interiors?

Kevin: A client can expect a comfortable and inviting showroom with a knowledgeable staff. When you walk in our showroom, expect to be treated as if you are a guest in our home. We take pleasure in building long-term relationships with our clients. This is easily achieved by our customer service and producing a quality product.



Classic Interiors
by C & M Upholstery