



Renee A. Walrath

Walrath Recruiting, Inc.

for Computer Services, Software Development and Web Design and Development, with sales over \$10 million and at least forty employees. Garnet River also provides IT staffing to its clients. In fact, most of the time, Walrath's IT staffing orders will be fulfilled by Garnet River.

Garnet River will support Walrath Recruiting operationally, which will be called a "Garnet River Company."

Richards is a lawyer with special expertise in business, employment, and information law. He was in charge of human resources when he was the senior vice president and general counsel at Garden Way from 1994-1997 and the chief operating officer at CheckerBee Publishing from 1998-2001.

Walrath explained her path to Richards and Garnet River: "After I left Fusco Personnel I spoke to several prominent businesspeople in the area, including highly respected HR consultants. It was amazing: Steve and Garnet River

were on everyone's list. They have a great reputation for integrity and client service. It is really exciting to launch this business with Steve, from Garnet River's solid platform, with all the supporting skill-sets I need. I'm thrilled!"

For Richards, it was easy to see the upside to combining with Walrath. As he puts it, "Renee is the gold standard in this area for recruiting. I like her accounting background, which makes her easy to collaborate with from a financial point of view, and on top of that she is so engaging and hardworking. She's the complete package."

Walrath is a life-long resident of the Capital District. Her community contribution includes the Board of Directors for the Girl Scouts. She is a member of Albany Chamber of Commerce, Women's Business Council, Capital Region Human Resource Association (CRHRA), and Capital Region Recruiters Network (CRRN). She is active in WAMS—Women against Multiple Sclerosis and Big Brothers Big Sisters.

Walrath Recruiting, Inc. commenced operations this month. It is in the business of temporary and permanent staffing across all job categories, including administrative positions, sales, customer service, marketing, accounting, finance, legal and executive positions. Renee Walrath, formerly the vice president of operations at Fusco Personnel, is its president.

Walrath Recruiting is backed financially by Garnet River, LLC, one the area's top consulting and technology companies, and Garnet River's CEO, Steve Richards. Garnet River celebrated its tenth anniversary this year. It regularly places in the top five of the Business Review's Lists

WALRATH RECRUITING, INC.

A GARNET RIVER COMPANY

Walrath Recruiting, Inc is committed to quality service through

- FREE resume critiquing and writing for applicants
- development and execution of a staffing plan to meet your specific needs
- regular meetings with the hiring managers/key stakeholders to assess our performance and the candidates/employees we supply

Walrath Recruiting, Inc is different from other agencies—we value our clients, applicants and employees, and are dedicated to your success!

WWW.WALRATHRECRUITING.COM

8 Automation Lane | Albany, N.Y. 12205 | ph. 518.322.5845 | fax.518.275.4888