

KB Engineering & Consulting

Kurt Bedore - President

Success Magazine: What is your experience in the military, and how has it prepared you for success as an entrepreneur?

Kurt Bedore: After college, I served five years in the Active Duty Air Force as a B-52 Electronic Warfare Officer and pulled Alert Duty under the Strategic Air Command toward the end of the "Cold War." I also served in Desert Storm I. Since then, I have been a traditional Guardsman (part-timer) with the NY Air National Guard as a C-130 Navigator traveling to "cool" places such as Antarctica and Greenland and volunteer service in Bosnia. For the past twenty years, as an engineer and manager, I have worked for several small, medium, and large firms in the area on the local, state, and national level, primarily on civil and environmental engineering projects. Infrastructure and land development has been my primary focus, but I have made forays into specialized areas such as gas stations and telecommunications (wireless facilities), managing state superfund environmental remediation projects and performing environmental due diligence, auditing, and compliance work for some large private corporations and public entities.

Military service has been more of a privilege than a duty for me. Through it, I have had the opportunity to see much of the world firsthand and all of its wonderful diversity while leading and team building with some fantastic people from all walks of life. These experiences have not gone by without challenges and occasional dangers. This has enabled me to develop effective skills for leading and managing with calculated risk-taking, recognizing opportunities and how to manage assets and resources in their pursuit and finally, time management and critical path analysis to achieve an end goal.

SM: What have you done to differentiate yourself in the engineering field? In what ways does KB Engineering & Consulting surpass other small engineering firms in the region?

KB: My company represents the culmination of my past experiences and its potential in applying it forward. I distinguish my company from other small firms due to the broad managerial and technical experiences I've had from which I can offer a wider range of services than a typical specialized small consulting business. I take great pride and



satisfaction in providing personalized service, as well as being timely and cost efficient with my consulting work. Educating my clients, mainly due to the plethora of regulations, goes hand-in-hand with this.

SM: What short-term goals have you set and how do you plan to achieve them?

KB: I have experienced exponential growth in my first two years of business and plan to be around for the long haul through careful, controlled, and diversified growth. For now, getting the word out about my company and doing a good job on all opportunities is the short-term vehicle to that end.



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