

Kelly Rae Hair Design

Kelly Rae

Success Magazine: Kelly, what services are offered at Kelly Rae Hair Design?

Kelly Rae: We are a full-service salon offering all phases of hair care services and more, including cutting, styling, coloring (especially dimensional coloring), permanents and straightening, foiling, makeup application, manicures, pedicures, and waxing. We provide services for the whole family (ladies, men, and children), and bridal parties.

SM: What is your personal area of expertise?

KR: I am a master colorist through Paul Mitchell Salons, which is really my forte. At Kelly Rae Hair Design we provide top-notch customer service, appealing to diverse personalities. We make people feel comfortable and we have great communication. We are very sensitive to our clients' needs.

SM: You have been in the industry for over twenty-five years. How do you ensure that you stay up on all the current trends and techniques?

KR: I keep on top of the latest trends through continuing education from Paul Mitchell.



SM: How have you differentiated yourself in this competitive market? What makes Kelly Rae Hair Design a standout?

KR: We offer quality services at affordable prices. I am a visual stylist who thinks outside of the box in terms of hair care and personal services. I am a problem solver and always work to make my clients feel comfortable and appreciated.

SM: What would you like potential clients to know about you and your salon?

KR: We make it our top priority to make our clients feel and look great! Our services are affordable, but they are not short on quality.

Lori's Picks

I recently spent an absolutely delightful afternoon getting my hair styled at Kelly Rae Hair Design, right in Clifton Park. This unassuming little shop is located in a small strip mall, but don't let that fool you. The atmosphere, complete with a soft floral couch and plaid seating, exudes a homey, relaxed, and inviting charm. I am always told having naturally curly hair is a blessing, but as I have struggled through the years to straighten it, I have never been convinced. Not to mention that many stylists are not adept at working with curly hair. Kelly explained to me that she is a Paul Mitchell stylist, and as such is constantly being educated on all the latest cut and color trends. She is devoted to teaching her clients exactly how to style their new cuts, giving them some tricks of the trade. As Kelly washed my hair she explained that she is using a new line of sulfate-free Paul Mitchell shampoos, as she believes that using the best products on her clients helps to ensure the best results. I could not have been happier—I too have recently switched to the less harsh sulfate-free shampoos and have really loved the results. My hair is not only healthier, but the color lasts considerably longer. As I sat in Kelly's chair and the blow drying commenced, I immediately felt at ease—I could tell by the way she handled my hair that she was a pro! Through the years I have had some unpleasant experiences with stylists who did not know the first thing about styling curly hair, but by the time Kelly was done styling my locks I was absolutely thrilled. She did a beautiful job!

Kelly Rae Hair Design is a full-service salon offering everything from manicures and pedicures to a myriad of other services. Kelly prides herself on going above and beyond to ensure that each client is pampered and completely satisfied. Kelly Rae Hair Design offers first-rate services at affordable prices ... and I certainly will go back!

Kelly Rae
Hair Design

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